

Peter Salovey
Curriculum Vitae (February 2016)

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EDUCATION

1980	A.B.	Psychology, Stanford University, Palo Alto, CA (with Departmental Honors and University Distinction)
1980	A.M.	Sociology, Stanford University, Palo Alto, CA
1983	M.S.	Psychology, Yale University, New Haven, CT
1984	M.Phil.	Psychology, Yale University, New Haven, CT
1986	Ph.D.	Psychology, Yale University, New Haven, CT

PRIMARY ACADEMIC APPOINTMENTS

1986-1990	Assistant Professor of Psychology, Yale University
1990-1992	Associate Professor of Psychology, Yale University
1992-1995	Associate Professor of Psychology without Term, Yale University
1995-2001	Professor of Psychology, Yale University
1991, 1993-1998	Director of Graduate Studies in Psychology, Yale University
2000	Director of Undergraduate Studies in Psychology, Yale University
2000-2003	Chairman, Department of Psychology, Yale University
2001-present	Chris Argyris Professor of Psychology, Yale University
2003-2004	Dean of the Graduate School of Arts and Sciences, Yale University
2004-2008	Dean of Yale College, Yale University
2008-2013	Provost, Yale University
2013-present	President, Yale University

SECONDARY ACADEMIC APPOINTMENTS

1995-present	Professor, Epidemiology and Public Health, Yale University School of Medicine
1996-present	Professor, Institution for Social and Policy Studies, Yale University
2003-present	Professor of Management, School of Management, Yale University
2013-present	Professor, Sociology, Yale University

OTHER ACADEMIC POSITIONS

1986-2013	Director, Health, Emotion, and Behavior (HEB) Laboratory, Yale University
1987-present	Fellow, Zigler (Bush) Center for Child Development and Social Policy, Yale University
1988-1993	Member, Cancer Prevention Research Unit, Yale University School of Medicine
1992-present	Member, Comprehensive Cancer Center, Yale University School of Medicine
1997-2006	Deputy Director, Center for Interdisciplinary Research on AIDS, Yale University

HONORARY DEGREES

- 2015 Doctor of Laws, *honoris causa*, Harvard University, Cambridge, Massachusetts
- 2014 D.Law, *honoris causa*, National Tsing Hua University, Taiwan
- 2014 Ph.D., doctorate *honoris causa*, Shanghai Jiao Tong University, China
- 2009 D.Ed., doctorate *honoris causa*, University of Pretoria, South Africa

OTHER HONORS AND FELLOWSHIPS

- 2015 Outstanding Contributions to Health Psychology by a Senior Professional Award, APA Division 38
- 2015 Lifetime Achievement Award, Connecticut Psychological Association
- 2014 Arthur W. Staats Lecture Award for Unifying Psychology, American Psychological Foundation
- 2014 Edward A. Bouchet Medal, Graduate School of Arts and Sciences, Yale University
- 2013 National Academy of Medicine (formerly Institute of Medicine of the National Academies), Elected Fellow
- 2013 American Academy of Arts and Sciences, Elected Fellow
- 2013 The Mory's Cup for Conspicuous Service to Yale University
- 2011 Carson Scholars Fund Leadership Award
- 2009 Exceptional Lifetime Achievement Award, International Conference on Advances in Management
- 2009 Connecticut Academy of Science and Engineering, Elected Member
- 2008 American Psychological Association, G. Stanley Hall Lecturer
- 2005 Substance Abuse and Mental Health Services Administration (SAMHSA) Excellence Award
- 2004 Wilbur Lucius Cross Medal, Graduate School Alumni Association, Yale University
- 2002 The Lex Hixon '63 Prize for Teaching Excellence in the Social Sciences
- 2001 National Cancer Institute CIS Partner in Research Award
- 2001 Mensa Education and Research Foundation Award for Excellence in Research
- 2001 American Psychological Association Distinguished Scientist Lecturer
- 2000 William Clyde DeVane Medal for Distinguished Scholarship and Teaching in Yale College
- 1999 Rockefeller Foundation, Bellagio Study Center, Residential Fellowship
- 1999 Distinguished Honorary International Affiliate, Center for Interdisciplinary Research on Emotions, University of Haifa, Israel
- 1991 Yale Senior Faculty Fellowship in the Social Sciences
- 1990 National Science Foundation, Presidential Young Investigator (PYI) Award
- 1989 Yale Junior Faculty Fellowship in the Social Sciences
- 1988 Fellow, Davenport College, Yale University
- 1986 Sigma Xi
- 1984 Yale University Graduate School Fellowship
- 1983 James Goodrich Endowed Fellowship at Yale University
- 1982 United States Public Health Service Traineeship
- 1981 Santa Anita Foundation Scholarship
- 1981 Michael Sinton Memorial Scholarship
- 1980 Lloyd W. Dinkelspiel Award for Outstanding Service to Undergraduate Education at Stanford University
- 1979 Phi Beta Kappa
- 1976 Bank of America Achievement Award
- 1976 Southern California Edison Company Gold Award
- 1976 Cornell Society of Engineers Annual Award
- 1976 Rensselaer Medal
- 1976 Los Angeles Society for Coatings Technology Scholarship
- 1976 Palos Verdes Junior Women's Club Annual Scholarship
- 1976 National Merit Scholarship

PROFESSIONAL ACTIVITIES

Journal Editing

Associate Editor, *Psychological Bulletin*, 1991-1996
Associate Editor, *APA-Oxford University Press Encyclopedia of Psychology*, 1996-1999
Founding Editor, *Review of General Psychology*, 1996-2002
Section Editor, *Oxford University Press Handbook of Affective Science*, 1998-2002
Associate Editor, *Emotion*, 2000-2002
Section Editor, *Encyclopedia of Health and Behavior*, Sage Publications, 2001-2003
Associate Editor, *Oxford University Press Companion to Emotion and the Affective Sciences*, 2005-2009

Editorial Board Memberships

Review of Personality and Social Psychology, 1990-1993
Journal of Personality and Social Psychology: Attitudes and Social Cognition, 1991-1993
Cognitive Therapy and Research, 1990-2004
Journal of Social and Clinical Psychology, 1990
Psychological Bulletin, 1997-2002
Journal of Personality and Social Psychology: Personality Processes and Individual Differences, 1999-2001
Health Psychology Review, 2007-

Series Editor

Emotions and Social Behavior, Guilford Publications, New York, NY, 1990-2013

Grant Review Study Sections and Government Advisory Committees

National Institute of Mental Health, Personality and Emotions Scientific Review Group, 1993
National Science Foundation, Social Psychology Program Advisory Panel, 1994-1997
National Institute of Mental Health, Special Emphasis Panel, Chair, 1995
Centers for Disease Control and Prevention, Technical Expert Panel on HIV Counseling, Testing, and Referral Guidelines, 1999
National Institute of Mental Health, National Advisory Mental Health Council, Behavioral Sciences Workgroup, 1999-2000
National Institute of Mental Health, Data Safety and Monitoring Board, Health Related Interventions for Persons Living with HIV, 2001-2003
National Advisory Mental Health Council, National Institute of Mental Health, NIH, 2003-2007

Service as Trustee/Director

Member, Board of Directors, Yale Alumni Publications, Inc., New Haven, CT, 2004-2010
Member, Board of Directors, Yale University Press, Inc., New Haven, CT, 2008-
Governor, Paul Mellon Centre for Studies in British Art, London, UK, 2008-
Member, Board of Trustees, International Bluegrass Music Museum, Owensboro, KY, 2009-2015 (Executive Committee 2010-2015; Chair 2013-2015)
Member, Board of Directors, Foundation for Bluegrass Music, Nashville, TN, 2013-
Chair, Board of Directors, Gruber Foundation, New Haven, CT, 2013-
Member, Board of Trustees, Yale-New Haven Health System, New Haven, CT, 2013-
Member, Board of Trustees, Yale-New Haven Hospital, New Haven, CT, 2013-
Chair, Board of Directors, New Haven Promise, New Haven, CT, 2013-
Fellow, Yale Corporation, Yale University, New Haven, CT, 2013-
Member, Connecticut Council for Education Reform, New Haven, CT, 2013-
Member, Board of Directors, National Center on Addiction and Substance Abuse, Columbia University, New York, NY, 2015-

NGO Advisory Committees

American Cancer Society, Connecticut Division, Breast Cancer Committee, 1994-1998
Korea Institute of Social Psychiatry (Samsung Life Insurance), Overseas Advisory Committee 1996-
Center for Interdisciplinary Research on Emotions, University of Haifa (Israel), International Steering Committee, 1999-
Center for Social and Emotional Education, Columbia University, Professional Advisory Board, 1999-
Center for the Study of Health Beliefs and Behavior, Rutgers University, External Advisory Board, 2004-
Connecticut Folk Festival, Advisory Board, 2008-
Tanner Lectures, Salt Lake City, UT, Advisory Board, 2013-

Ad Hoc Grant Proposal Reviewing

Veterans Administration, Research Advisory Group (RAG) Proposals
W.T. Grant Foundation Faculty Scholar Program
National Science Foundation
Social Sciences and Humanities Research Council of Canada
Australian Research Council

Visiting Committees

University of Kentucky, Department of Psychology
University of Washington, Department of Psychology
Rutgers University, Department of Psychology
Brown University, Department of Psychology
University of Pretoria, Department of Psychology
Massachusetts Institute of Technology, Corporation Visiting Committee, Undergraduate Education
Massachusetts Institute of Technology, NEASC Accreditation Committee

Leadership Positions in Professional Organizations

New England Social Psychology Association, Organizer and Co-Host, Annual Meeting, 1987
American Psychological Association, Division 8, Program Co-Chair, 1990
American Psychological Association, Division 8, Executive Committee, 1990, 1997, 1999-2001
Association for the Advancement of Behavior Therapy, Program Committee, 1990
American Psychological Society, Program Committee, 1991-1996
International Society for Research on Emotions, Treasurer, 1992-1996
American Psychological Association, Division 8, Training and Education Committee, 1994-1997
APA Committee of Training Directors in Social/Personality Psychology, Chair, 1996-1997
APA G. Stanley Hall Lecture Committee, 1997-2000
Society for Personality and Social Psychology, Convention Committee, 1999-2001
Society for General Psychology (Division 1), President-Elect, President, Past-President, 2003-2005
Society for Personality and Social Psychology, Finances Task Force, 2008-2012
Federation of Associations in Behavioral and Brain Sciences, Executive Committee, Member-at-Large, 2011-2013

Membership in Professional Organizations

American Psychological Association (Elected Fellow, 1995)
Society for General Psychology (Division 1; Elected Fellow 1996)
Society for Experimental Psychology (Division 3; Elected Fellow 2002)
Society for Personality and Social Psychology (Division 8; Elected Fellow 1997)
Society for the Psychological Study of Social Issues (Division 9; Elected Fellow 1995)
Division of Clinical Psychology (Division 12; Elected Fellow 1997)
Division of Health Psychology (Division 38; Elected Fellow 1996)
American Psychology-Law Society (Division 41)
Association for Psychological Science (Elected Fellow, 1998)

International Society for Research on Emotions (Elected Member, 1990)
Society of Behavioral Medicine (Elected Fellow, 1999)
Society for Experimental Social Psychology (Elected Member, 1991)

RESEARCH

The program of research conducted in my laboratory concerns two general issues in social/personality psychology: (a) the psychological significance and function of human moods and emotions and (b) the application of principles derived from research in social/personality psychology to the promotion of health protective behaviors.

The Psychological Consequences of Mood and Emotion

My research program on mood and emotion is focused on the psychological consequences of feeling states. The goal is to specify the processes by which affect influences thought and action. I view emotions as organizing processes that enable individuals to think and behave adaptively. This perspective can be contrasted with a more traditional one that sees affect as a disorganized interruption of mental activity that must be minimized or controlled. My students and I are investigating the consequences of the arousal of moods and emotions in several different domains including (a) cognitive activities such as autobiographical memory, reasoning, and problem-solving, (b) perception and recall of physical symptoms and the development of health beliefs, (c) interpersonal behavior and close relationships, and (d) complex social emotions such as jealousy and envy. A theoretical framework called *Emotional Intelligence* unifies these different research thrusts. This perspective emphasizes the strategies that people learn in order to appraise and express their emotions accurately, understand the feelings of other people, regulate their emotions and the feelings of other people, and use emotions to motivate, plan, and achieve in life.

Applying Social Psychological Principles to Foster Healthy Behavior

Most of our research attention in the health promotion area concerns the effectiveness of health messages designed to promote cancer and HIV/AIDS prevention and early detection behaviors. The adoption of these healthy behaviors often depends on the persuasiveness of a public service announcement, brochure, print advertisement, educational program, or communication from a health professional. In community-based, field experiments, often with vulnerable populations, we compare the effectiveness of persuasive appeals and social psychological interventions that vary in terms of how information is framed (as benefits versus costs) and whether it is tailored to the health information processing styles and other characteristics of recipients. The goal of our research is to investigate the role of framing and other communication and social influence variables in developing maximally persuasive messages promoting cancer and HIV/AIDS prevention and early detection primarily in inner-city minority and other under-served populations. We are also concerned with the manner by which moods and emotions influence the processing of health information, shape health beliefs, and motivate subsequent health behaviors, and the role of emotional arousal in the persuasiveness of health communications.

Research Grant Support: Major Funding Sources (P. Salovey, PI, unless otherwise noted.)

- NIH Biomedical Research Support Grant, "Some Cognitive and Behavioral Consequences of Mood States," S0 RR07015, 1986-1988 (Amount awarded: \$11,388).
- National Center for Health Statistics, "Laboratory Research on Response Error in Health Interview Survey Questions: Judgment and Recall of Pain Episodes," NCHS 200-88-7001, 1988-1991 (Amount awarded: \$110,099).
- National Cancer Institute, NIH, "Cognitive and Affective Influences on Perceptions of Cancer Risk, Vulnerability, and Self-Efficacy," P01 CA42101-Project 9, a project included in the program project, "Cancer Control Research Unit for CT at Yale University," 1989-1993 (Amount awarded: \$436,538).
- National Cancer Institute, NIH, "The Emotional Context of Persuasive Messages and Cancer Prevention," P01 CA42101-Project 9A, a project included in a program project, "Cancer Control Research Unit for CT at Yale University," 1993-1994 (Amount awarded: \$21,350).
- American Cancer Society, "Message Framing, Persuasion, and Cancer Prevention/Detection," PBR-84, PBR-84A, 1993-1996 (Amount awarded: \$285,000).
- National Science Foundation, Presidential Young Investigator Award, SBR-9058020, 1990-1997 (Amount awarded: \$257,950).
- American Cancer Society, "Message Framing, Persuasion, and Cancer Prevention/Detection," (Competitive Renewal) PBR-84B, RPG-93-028-05-PBP, 1996-1998 (Amount awarded: \$248,000).
- Andrew W. Mellon Foundation, "Yale Study of Campus Life Experience," 1995-2002 (jointly with M.R. Banaji, Amount awarded: \$200,000).
- National Cancer Institute, NIH, "Promoting Cancer Prevention/Control with Message Framing," 1 R01 CA68427, 1997-2002 (Amount awarded: \$817,708).
- National Institute of Mental Health, NIH, "Interdisciplinary Research on AIDS," P01 MH/DA56826, 1997-2003 (Co-Principal Investigator; Michael H. Merson, PI; Amount awarded: \$10,760,588).
- National Institute of Mental Health, NIH, "Message Framing and HIV Prevention/Detection in Low Income Women," P01 MH/DA56826-Project 1, a project included in the program project, "Interdisciplinary Research on AIDS," 1997-2002 (Amount Awarded: \$1,324,392).
- Office of AIDS Research, NIH, "Extending Message Framing to African American Women Living in Public Housing," a supplement to P01 MH/DA56826-Project 1, a project included in the program project, "Interdisciplinary Research on AIDS," 1998-2001 (Amount awarded: \$52,567).
- National Institute of Mental Health, NIH, "Extending Message Framing to African American Women Living in Public Housing: Part 2," a supplement to P01 MH/DA56826-Project 1, a project included in the program project, "Interdisciplinary Research on AIDS," 1999-2001 (Amount awarded: \$57,213).
- The Ethel F. Donaghue Women's Health Investigator Program, "Psychologically Tailoring Messages about Mammography," 1999-2002 (Amount awarded: \$197,044).
- National Institute of Drug Abuse, NIH, "Framing Messages for Smoking Cessation with Bupropion," P50 DA13334-Project 5, a project included in the Transdisciplinary Tobacco Use Research Center, "Tobacco Dependence and Risk Factors for Treatment Failures," 1999-2004 (Direct costs awarded: \$760,035).
- National Institute of Mental Health, NIH, "Interdisciplinary Research on AIDS: Development Program," P01 MH56826-02S1, 1999-2002 (Co-Principal Investigator; Michael Merson, PI; Supplement to program project grant; Amount awarded: \$298,664).

- National Institute of Mental Health, NIH, "Interdisciplinary HIV Prevention Training Program," T32 MH20031, 1999-2004 (Co-Principal Investigator; Michael Merson, PI; Training grant for post-doctoral fellows; Amount awarded: \$1,092,562).
- National Cancer Institute, NIH, "Developing computer proficiency among head start parents: A pilot project to overcome the digital divide (PRODD)," N02-CO-01040-75, 2000-2002 (Amount awarded: \$195,643).
- National Institute of Mental Health, NIH, "Understanding HIV-relevant Stigma in India, "A supplement to P01 MH/DA56826-Project 1, a project included in the program project, 'Interdisciplinary Research on AIDS,'" 2000-2003 (Amount awarded: \$233,715).
- National Institute of Mental Health, NIH, "Interdisciplinary Research on AIDS," P30 MH62294, 2001-2006 (Merson, PI; Salovey, Co-PI; Amount awarded: \$10,694,850).
- National Cancer Institute, NIH, "Promoting Cancer Prevention/Control with Message Framing: II. Framing and Tailoring Cancer Information Service (CIS) - Delivered Messages," 2 R01 CA68427, 2001-2007 (Amount awarded: \$2,262,854, including Research Supplement for Under-represented Minorities, for Stephanie Navarro, of \$102,576).
- Department of Justice through "Wings for Kids," Effectiveness of an After-School Program (WINGS) to Promote Social Competence and Academic Achievement," 2005-2006 (Brackett, PI; Salovey Co-PI; Amount awarded: \$100,000).
- William T. Grant Foundation, "Using Emotional Literacy to Improve Youth-Serving Organizations," #8364, 2007-2011 (Brackett, PI; Salovey, Co-PI; Amount awarded: \$1,594,182).
- William T. Grant Foundation, "Reliability of the Classroom Assessment Scoring System (CLASS)," #8364-Supplement, 2007-2011 (Brackett, PI; Salovey, Co-PI; Amount awarded: \$216,038).
- National Cancer Institute, NIH, "Promoting Cancer Prevention/Control with Message Framing: III. Extending Tailored Cancer Information Service - Delivered Messages across the Cancer Continuum," 2 R01 CA068427, 2007-2014 (Amount awarded: \$2,516,605).
- William T. Grant Foundation, "Toward Improving Settings Serving Youth with Emotional Disturbances: Measuring Social Processes in Special Education, Phase I," 2011-2013 (Rivers, PI; Salovey Co-PI; Amount awarded: \$336,198).
- Institute of Education Sciences, U.S. Department of Education, "School Readiness with Emotional Literacy: Developing the RULER for Preschool Program," R305A120172, 2012-2015 (Rivers, PI; Salovey Co-PI; Amount awarded: \$1,499,814).
- The Shipley School/Lurie Foundation, "Bringing the RULER Approach to Shipley," 2011-2014 (Brackett, PI; Salovey Co-PI; Amount awarded: \$317,572)
- NoVo Foundation, "Sustaining Professional Development in Social and Emotional Learning Using Technology," 2011-2013 (Brackett, PI; Salovey Co-PI; Amount awarded: \$100,000).
- Partners of '63, "Sustaining Professional Development in Social and Emotional Learning Using Technology," 2011-2013 (Brackett, PI; Salovey Co-PI; Amount awarded: \$100,000)
- William Caspar Graustein Memorial Fund, "Mapping of Early Childhood Context for Emotional Literacy in Connecticut," 2011-2012 (Rivers, PI; Salovey, Co-PI; Amount awarded: \$2,500).
PI: Rivers. Co-PIs: Brackett, Salovey

Research Grant Support: Minor Funding Sources

John D. and Catherine T. MacArthur Foundation, Network on Health and Behavior, Yale University Node, "Impact of Mood on Symptom Perception and Appraisal of Health Information," 1987-88.

John D. and Catherine T. MacArthur Foundation, Network on Health and Behavior, Yale University Node, "The Yale-University of New Haven AIDS Project," 1987-88.

Project Eli, International Business Machines, Inc., "A Computer Laboratory to Study Social Interaction" (jointly with Mahzarin R. Banaji), 1988.

John D. and Catherine T. MacArthur Foundation, Program on Conscious and Unconscious Mental Process, "Transference in Interpersonal Relations: The Roles of Psychological Dysfunction, Cognitive Structure, and Transient Affective State," (jointly with Susan M. Andersen), 1990-91.

International Flavors and Fragrances Foundation, "Mood Mapping Methods," 1990-91.

Research Grant Support: University Funding Sources

Yale Social Science Faculty Research Fund, "Mood, Attention, and Self-Relevant Thought," 1986-87.

John F. Enders Fellowship Fund, "Medical Malpractice: Psychological Factors Influencing the Desire to Litigate," 1987-88.

Yale Social Science Faculty Research Fund, "Psychological Determinants of Medical Malpractice Litigation," 1988-89.

The Harriman Fund, Yale University, "Emotions and Health," 1993-95.

Institution for Social and Policy Studies, Yale University, "The Effects of an Emotional Literacy Intervention Program on Children's Social and Emotional Competencies and Academic Achievement," 2004-2006 (Brackett, PI; Salovey, Co-PI; Amount awarded: \$75,000).

Institution for Social and Policy Studies, Yale University, "Does Emotional Literacy Training Improve Social, Emotional, and Academic Competencies?" 2007-2009 (Brackett, PI; Salovey, Co-PI; Amount awarded: \$50,000).

Publications: Books

- D'Andrea, V.J., & Salovey, P. (1983). *Peer counseling: Skills and perspectives*. Palo Alto, CA: Science and Behavior Books.
- Turk, D.C., & Salovey, P. (Eds.) (1988). *Reasoning, inference, and judgment in clinical psychology*. New York: Free Press.
- Salovey, P. (Ed.) (1991). *The psychology of jealousy and envy*. New York: Guilford Press.
- Rubin, Z., Peplau, L.A., & Salovey, P. (1993). *Psychology*. Boston: Houghton-Mifflin Co.
- Singer, J.A., & Salovey, P. (1993). *The remembered self: Emotion and memory in personality*. New York: Free Press.
- D'Andrea, V.J., & Salovey, P. (Eds.) (1996). *Peer counseling: Skills, ethics, and perspectives*. Palo Alto, CA: Science and Behavior Books.
- Salovey, P., & Sluyter, D. (Eds.) (1997). *Emotional development and emotional intelligence: Implications for educators*. New York: Basic Books.
- Portuguese edition published as: Salovey, P., & Sluyter, D.J. (Eds.) (1999). *Inteligencia emocional da criança*. Rio de Janeiro: Editora Campus Ltda.
- Polish edition published as: Salovey, P., & Sluyter, D.J. (Eds.) (1999). *Rozwoj emocjonalny a inteligencja emocjonalna*. Poznan: Rebis Publishing House.
- Singer, J.A., & Salovey, P. (Eds.) (1999). *At play in the fields of consciousness: Essays in honor of Jerome L. Singer*. Mahwah, NJ: Lawrence Erlbaum Associates.
- Feldman-Barrett, L., & Salovey, P. (Eds.) (2002). *The wisdom in feeling: Psychological processes in emotional intelligence*. New York: Guilford Press.
- Mayer, J.D., Salovey, P., & Caruso, D.R. (2002). *Mayer-Salovey-Caruso Emotional Intelligence Test (MSCEIT): User's manual*. Toronto, Ontario: Multi-Health Systems, Inc.
- Salovey, P., & Rothman, A.J. (Eds.) (2003). *Key readings in the social psychology of health*. Philadelphia: Psychology Press.
- Salovey, P., Brackett, M.A., & Mayer, J.D. (Eds.) (2004). *Emotional intelligence: Key readings on the Mayer and Salovey model*. Port Chester, NY: Dude Press.
- Caruso, D.R., & Salovey, P. (2004). *The emotionally intelligent manager*. San Francisco: Jossey-Bass.
- Japanese edition published as: Caruso, D.R., & Salovey, P. (2004). *EQ manager*. Tokyo: Toyo Keizai, Inc.
- German edition published as: Caruso, D.R., & Salovey, P. (2005). *Managen mit emotionaler kompetenz*. Frankfurt: Campus Verlag.
- Spanish edition published as: Caruso, D.R., & Salovey, P. (2005). *El directivo emocionalmente inteligente*. Madrid: Algaba.
- Chinese edition published as: Caruso, D.R., & Salovey, P. (2006). *The emotionally intelligent manager*. Beijing: Higher Education Press.

Portuguese edition published as: Caruso, D.R., & Salovey, P. (2007). *Liderança com inteligência emocional: Liderando e administrando com competência e eficácia*. Sao Paulo, Brazil: M. Books do Brasil Editora Ltda.

Turkish edition to be published as: Caruso, D.R., & Salovey, P. (2007). *Duygusal zeka yöneticisi*. Istanbul: Crea Yayincilik.

Korean edition published as: Caruso, D.R., Salovey, P., & Hahm, K. (2008). *Heart storming: The emotionally intelligent manager*. Seoul: Easy Publishing.

Polish edition published as: Caruso, D.R., & Salovey, P. (2009). *Inteligentny emocjonalnie menedzer*. Poznan: Rebis Publishing House, Ltd.

Romanian edition published as: Caruso, D.R., & Salovey, P. (2013). *Inteligenta emotionala*. Bucharest: Businesstech International.

Russian edition published as: Caruso, D.R., & Salovey, P. (in press). *The emotionally intelligent manager*. Moscow: Summit Books.

Publications: Journal Articles and Book Chapters

- Rosenhan, D.L., Karylowski, J., Salovey, P., & Hargis, K. (1981). Emotion and altruism. In J.P. Rushton & R.M. Sorrentino (Eds.), *Altruism and helping behavior* (pp. 233-248). Hillsdale, N.J.: Erlbaum.
- Rosenhan, D.L., Salovey, P., & Hargis, K. (1981). The joys of helping: Focus of attention mediates the impact of positive affect on altruism. *Journal of Personality and Social Psychology*, 40, 899-905.
- Salovey, P., & D'Andrea, V.J. (1984). A survey of campus peer counseling activities. *Journal of American College Health*, 32, 262-265. [Reprinted in V.J. D'Andrea & P. Salovey (Eds.) (1996), *Peer counseling: Skills, Ethics, and Perspectives*. Palo Alto, CA: Science and Behavior Books.]
- Salovey, P., & Rodin, J. (1984). Some antecedents and consequences of social-comparison jealousy. *Journal of Personality and Social Psychology*, 47, 780-792.
- Turk, D.C., Rudy, T.E., & Salovey, P. (1984). Health protection: Attitudes and behaviors of LPNs, teachers and college students. *Health Psychology*, 3, 189-210.
- Turk, D.C., & Salovey, P. (1984). Chronic pain as a variant of depressive disease: A critical reappraisal. *The Journal of Nervous and Mental Disease*, 172, 398-404.
- Salovey, P., & Rodin, J. (1985). Cognitions about the self: Connecting feeling states to social behavior. *Review of Personality and Social Psychology*, 6, 143-166.
- Salovey, P., & Rodin, J. (1985). Jealousy and envy: The dark side of emotion. *Psychology Today*, 19(2), 32-34.
- Salovey, P., & Rodin, J. (1985). The heart of jealousy. *Psychology Today*, 19(9), 22-29.
- Turk, D.C., Litt, M.D., Salovey, P., & Walker, J. (1985). Seeking urgent pediatric care: Factors contributing to frequency, delay, and appropriateness. *Health Psychology*, 4, 43-57.
- Turk, D.C., Rudy, T.E., & Salovey, P. (1985). The McGill Pain Questionnaire reconsidered: Confirming the factor structure and examining appropriate uses. *Pain*, 21, 385-397.
- Turk, D.C., & Salovey, P. (1985). Toward an understanding of life with cancer: Personal meanings, psychosocial problems, and coping resources. *The Hospice Journal*, 1, 73-84.

- Turk, D.C., & Salovey, P. (1985). The reign of pain falls mainly in the brain. *The Behavioral and Brain Sciences*, 8, 72-73.
- Turk, D.C., & Salovey, P. (1985). Cognitive structures, cognitive processes, and cognitive-behavior modification: I. Client issues. *Cognitive Therapy and Research*, 9, 1-17.
- Turk, D.C., & Salovey, P. (1985). Cognitive structures, cognitive processes, and cognitive-behavior modification: II. Judgments and inferences of the clinician. *Cognitive Therapy and Research*, 9, 19-33.
- Linville, P., Salovey, P., & Fischer, G. (1986). Stereotyping and perceived distributions of social characteristics: An application to ingroup-outgroup perception. In J. Dovidio & S. Gaertner (Eds.), *Prejudice, discrimination, and racism* (pp. 165-208). New York: Academic Press.
- Salovey, P. (1986). Three ways to look at jealousy. [Review of N. Friday, *Jealousy*.] *Imagination, Cognition, and Personality*, 6, 190-192.
- Salovey, P., & Rodin, J. (1986). The differentiation of social-comparison jealousy and romantic jealousy. *Journal of Personality and Social Psychology*, 50, 1100-1112.
- Turk, D.C., Rudy, T.E., & Salovey, P. (1986). Implicit models of illness. *Journal of Behavioral Medicine*, 9, 453-474.
- Turk, D.C., Salovey, P., & Litt, M.D. (1986). Adherence: A cognitive-behavioral perspective. In K.E. Gerber & A.M. Nehemkis (Eds.), *Compliance: The dilemma of the chronically ill* (pp. 44-72). New York: Springer.
- Turk, D.C., & Salovey, P. (1986). Clinical information processing: Bias inoculation. In R.E. Ingram (Ed.), *Information processing approaches to psychopathology and clinical psychology* (pp. 305-323). Orlando: Academic Press.
- Salovey, P. (1987). False hopes and desperate cures. [Review of E.S. Valenstein, *Great and Desperate Cures*.] *Imagination, Cognition, and Personality*, 6, 387-388.
- Salovey, P., Rudy, T.E., & Turk, D.C. (1987). Preaching and practicing: The structure and consistency of health protective attitudes and behaviors. *Health Education Research*, 2, 195-205.
- Mayer, J.D., & Salovey, P. (1988). Personality moderates the interaction of mood and cognition. In K. Fiedler & J. Forgas (Eds.), *Affect, cognition, and social behavior* (pp. 87-99). Toronto: C.J. Hogrefe.
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Korea Institute of Social Psychiatry, Samsung Corporation, Seoul, Korea, 1996.
Sejong Cultural Center, Seoul, Korea, 1996.
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Fourth Annual Character Education Conference, St. Louis, MO, 1998.
MegaChange 21, Sponsored by Nikkei News, Tokyo, Japan, 1998.
The (Non)Expression of Emotions in Health and Disease, Tilburg, Netherlands, 1999.
The New England Psychological Association, Hartford, CT, 1999.
First International Conference of the Center for Interdisciplinary Research on Emotions, Israel, 1999.
Linkage Summit on Emotional Intelligence, Chicago, IL, 2000.
Smithsonian Institution, Washington, DC, 2000.
Seventh Annual Leadership Development Conference, Anaheim, CA, 2001.
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International EQ Conference, Durban, South Africa, 2002.
Association Montessori International, Minneapolis, MN, 2002.
First International Positive Psychology Summit, Washington, DC, 2002.
Emozioni: Cultura, Comunicazione, Benessere, Università degli studi di Bari, Italy, 2002.
What's Killing Our Kids? Behavior Misadventures, Brown University Medical School, Providence, RI, 2003.
MegaChange 21, Sponsored by EQ Japan, Tokyo, Japan, 2005.
MegaChange 21, Sponsored by EQ Japan, Osaka, Japan, 2005.
Japanese Society for Knowledge Management, Tokyo, Japan, 2005.
University of Haifa, Graduate School of Management, Emotions Conference, Herzliya, Israel, 2008.
Seoul National University, International Conference on Undergraduate Education, Seoul, Korea, 2008.
International Conference on Emotional Intelligence, Chicago, IL, 2008.
Higher Education Symposium on Emotional Intelligence, Washington, DC, 2008.
GMAC Symposium, Ashridge Business School, Berkhamsted, Hertfordshire, United Kingdom, 2009.
International Conference on Advances in Management, Colorado Springs, CO, 2009.
5th Annual Employer Health & Human Capital Congress, Washington, DC, 2010.
Connecticut Association of Independent Schools, Hamden, CT 2010.
Academic Leadership Dinner, American Psychological Association, San Diego, CA, 2010.
Education of Excellence, Escuela Andaluza D Economía, Seville, Spain, 2010.
14th Annual KPMG People Services Conference, Athens, Greece, 2011.
3rd International Congress on Emotional Intelligence, Opatija, Croatia, 2011.
International Congress on Emotional Intelligence, Università degli Studi di Firenze, Florence, Italy, 2012.

Representative Invited Addresses

American Psychological Society, Washington, DC, 1991.
Psychological Association of the Philippines, Manila, Philippines, 1991.
Society for Personality and Social Psychology, "Nothing So Practical As A Good Theory," Washington, DC, 1991.
Association of Yale Alumni, Orlando, FL, 1993.
Connecticut State Department of Public Health, Hartford, CT, 1994.
Yale Club of New York City, 1996.
Association of Yale Alumni, Washington, DC, 1996.
Association of Yale Alumni, Salt Lake City, UT, 1996.
Association of Yale Alumni, Seattle, WA, 1997.
Society of General Psychology, American Psychological Association, Chicago, IL, 1997.
National Cancer Institute, Bethesda, MD, 1998.
Yale Club of Orange County, CA, 1998.

William Lesser Memorial Lecture, Waterbury Hospital, Waterbury, CT, 1998.
Urban Health Program, Third Annual Urban Health Lecture Series, Yale University, 1999.
National Center of Excellence in Women's Health, Health Research Workshop, Yale University, 1999.
Joint Divisions 8 and 38 Address, American Psychological Association, Boston, MA, 1999.
New England Social Psychology Association, Hanover, NH, 1999.
American Psychological Society, Miami Beach, FL, 2000.
Ontario Psychological Association, Toronto, ON, 2001.
Southwestern Psychological Association, Houston, TX, 2001.
Attitudes Pre-conference, Society of Personality and Social Psychology, Savannah, GA, 2002.
Division 3, American Psychological Association, Chicago, IL, 2002.
Ordine Degli Psicologi Della Regione Puglia, Bari, Italy, 2002.
New York Academy of Sciences, New York, NY, 2003.
Atlantic Human Resources, Nexus EQ Conference, Halifax, Nova Scotia, 2003.
Phi Beta Kappa, Stanford University, Palo Alto, CA, 2003.
Emotions and Rationality, University of Haifa, Haifa, Israel, 2003.
Emotions in Human Service, University of Haifa, Haifa, Israel, 2003.
APA Presidential Program, Toronto, Ontario, 2003.
Yale Club of Southern California, Los Angeles, 2004.
Society for General Psychology, APA, Honolulu, HI, 2004.
Yale Club of Northwest Connecticut, Litchfield, CT, 2005.
Yale Club of Japan, Tokyo, Japan, 2005.
Grimes Lecture, La Salle University, Philadelphia, PA, 2006.
Yale Club of Greenwich, Greenwich, CT 2007.
National Cancer Institute, Bethesda, MD, 2008.
American Psychological Association, G. Stanley Hall Lecture, Boston, MA, 2008.
American Psychological Association, President's Convention, Toronto, ON, 2009.
The Cunningham Visitor, Queen's University School of Business, Kingston, ON, 2010.
Banco Santandar, Financial City, Madrid, Spain, 2012.
Arthur W. Staats Lecture for Unifying Psychology, Washington, DC, 2014

Representative University Colloquia

Albertus Magnus College, New Haven, CT, 1986
Connecticut College, New London, CT, 1986
Southern Connecticut State University, New Haven, CT, 1986
Westfield State College, Westfield, MA, 1986
Princeton University, Princeton, NJ, 1987
University of Connecticut, Storrs, CT, 1987
University of Pittsburgh, Pittsburgh, PA, 1988
Wesleyan University, Middletown, CT, 1988
Clark University, Worcester, MA, 1989
Connecticut College, New London, CT, 1989
The Johns Hopkins University, Baltimore, MD, 1989
University of New Hampshire, Durham, NH, 1989
Rutgers University, New Brunswick, NJ, 1990
University of Massachusetts, Amherst, MA, 1990
Yeshiva University, Einstein College of Medicine, Bronx, NY, 1990
City University of New York, New York, NY, 1991
Concordia University, Montreal, Quebec, 1991
New York University, New York, NY, 1991
Northeastern University, Boston, MA, 1991
University of the Philippines, Quezon City, Philippines, 1991
University of Chicago, Chicago, IL, 1991
University of Southern California, Los Angeles, CA, 1991
Dartmouth College, Hanover, NH, 1992

University of Leuven, Leuven, Belgium, 1992
Harvard University, Cambridge, MA, 1993
University of Chicago, Chicago, IL, 1993
Washington University, St. Louis, MO, 1994
University of Massachusetts, Amherst, MA, 1995
New School for Social Research, New York, NY, 1995
Columbia University, New York, NY, 1995
United States Air Force Academy, Colorado Springs, CO, 1996
Seoul National University, Seoul, Korea, 1996
United States Coast Guard Academy, New London, CT, 1997
New York University, New York, NY, 1997
University of Michigan, Ann Arbor, MI, 1997
Ohio State University, Columbus, OH, 1997
Memorial Sloan-Kettering Cancer Center, New York, NY, 1997
University of South Australia/Adelaide University, Adelaide, Australia, 1998
Brown University, Providence, RI, 1998
Vassar College, Poughkeepsie, NY, 1998
Connecticut College, New London, CT, 1998
Annenberg School of Communication, University of Southern California, Los Angeles, CA, 1998
Attackers Business School, Tokyo, Japan, 1998
University of North Carolina, Chapel Hill, NC, 1999
University of California, San Francisco, CA, 1999
University of California, Berkeley, CA, 1999
Washington University, St. Louis, MO, 1999
Boston University, Boston, MA, 1999
Princeton University, Princeton, NJ, 1999
University of Haifa, Israel, 1999
Van Leer Institute, Jerusalem, Israel, 1999
Purdue University, West Lafayette, IN, 2000
Dartmouth College, Hanover, NH, 2000
University of British Columbia, Vancouver, BC, 2000
Clark University, Worcester, MA, 2000
St. Petersburg State University, St. Petersburg, Russia, 2001
Boston College, Chestnut Hill, MA, 2001
Brown University School of Medicine, Providence, RI, 2001
Northwestern University, Evanston, IL, 2002
University of Chicago, Chicago, IL, 2002
University of Massachusetts, Amherst, MA, 2002
University of Geneva, Geneva, Switzerland, 2002
Northeastern University, Boston, MA, 2002
Rutgers University, Newark, NJ, 2004
Peking University, Beijing, China, 2006
University of Connecticut, Storrs, CT, 2010
Universidade Estadual de Campinas, Campinas, Brazil, 2011
Insper Institute of Education and Research, Sao Paulo, Brazil, 2011

Other Presentations at Professional Meetings

- Salovey, P. *Look out, here comes the law! Observing the police: A social psychological field study.* Presented at the annual meeting of the Western Psychology Conference, Santa Clara, CA, May, 1979.
- Salovey, P. *Letters of recommendations, statements of purpose, and alternatives for unsuccessful applicants.* Presented at the annual meeting of the American Psychological Association, Los Angeles, CA, August, 1981
- Salovey, P. *Helping, jealousy, and the laboratory induction of mood states.* Presented at the Yale Conference on Emotions, New Haven, CT, February, 1982.
- Salovey, P. *Applying to graduate school in psychology: Recommendations, tests, financial aid, statements of purpose, and other nuts and bolts.* Presented at annual meeting of the Eastern Psychological Association, Baltimore, MD, April, 1982.
- Salovey, P., Turk, D.C., Rudy, T.E., Kerns, R.D., & Holzman, A.D. *Perceptions of health and illness among cardiac patients.* Presented at the fourth annual scientific session of the Society of Behavioral Medicine, Baltimore, MD, March, 1983.
- Salovey, P., & Rodin, J. *A self-esteem maintenance model of envy.* Presented at the annual meeting of the Eastern Psychological Association, Philadelphia, PA, April, 1983.
- Salovey, P., & Haar, M.D. *Treating writing anxiety: Cognitive restructuring and writing process training.* Presented at the annual meeting of the American Educational Research Association, Montreal, Quebec, April, 1983.
- Salovey, P. *A survey of campus peer counseling programs.* Presented at the annual meeting of the American College Health Association, St. Louis, MO, May, 1983.
- Salovey, P., & Rosenhan, D.L. *Effects of joy, attention, and recipient's status on helpfulness.* Presented at the annual convention of the American Psychological Association, Anaheim, CA, August, 1983.
- Rudy, T.E., Salovey, P., & Turk, D.C. *Health-protective attitudes and behaviors: A measurement approach.* Presented at the annual meeting of the Association for the Advancement of Behavior Therapy and World Congress on Behavior Therapy, Washington, DC, December, 1983.
- Salovey, P., & Singer, J.A. *Using dyads to improve fieldwork experiences at a therapeutic nursery.* Presented at the annual meeting of the Eastern Psychological Association, Baltimore, MD, April 1984.
- Turk, D.C., Litt, M.D., Salovey, P., & Walker, J. *Seeking pediatric care: Determinants of appropriate decision making.* Presented at the fifth annual scientific session of the Society of Behavioral Medicine, Philadelphia, PA, May 1984.
- Salovey, P., & Rodin, J. *The structure of jealousy-provoking situations.* Presented at the annual convention of the American Psychological Association, Toronto, Ontario, August 1984.
- Litt, M.D., Salovey, P., & Turk, D.C. *Self-care attitudes and behavior of diabetes educators and their patients.* Presented at the annual meeting of the American Diabetes Association, Baltimore, MD, June 1985.
- Singer, J.L., & Salovey, P. *Organized knowledge structures in personality: Schemas, self-schemas, prototypes, and scripts -- A review and research agenda.* Presented to the John D. and Catherine T. MacArthur Foundation program in Conscious and Unconscious Processes in Mental Health, Center for Advanced Study in the Behavioral Sciences, Palo Alto, CA, July 1985.
- Salovey, P., & Singer, J.A. *Mood and recall of autobiographical memories: Failure to find congruency.* Presented at the annual convention of the American Psychological Association, Los Angeles, CA, August 1985.

- Salovey, P., Rudy, T.E., & Turk, D.C. *The cognitive representation of illness information*. Presented at the annual convention of the American Psychological Association, Los Angeles, CA, August 1985.
- Salovey, P., & Rodin, J. *The structure of coping with envy and jealousy*. Presented at the annual convention of the Eastern Psychological Association, New York, NY, April 1986.
- Salovey, P. *The self in envy and jealousy*. Presented at the annual meeting of the New England Social Psychology Association, Williamstown, MA, September 1986.
- Salovey, P., & Rodin, J. *The efficacy of cognitive coping with envy and jealousy*. Presented at the annual convention of the Association for the Advancement of Behavior Therapy, Chicago, IL, November 1986.
- Salovey, P. *Mood, focus of attention, and self-relevant thought*. Presented at the annual convention of the American Psychological Association, New York, NY, August 1987.
- Linville, P.W., Fischer, G.W., & Salovey, P. *The PDIST model of ingroup/outgroup perceptions*. Presented at the annual meeting of the Society for Experimental Social Psychology, Charlottesville, VA, October 1987.
- Salovey, P. *Social comparison and self-evaluation maintenance in the experience of envy*. Presented at the annual meeting of the Eastern Psychological Association, Buffalo, NY, April 1988.
- Breslin, A., & Salovey, P. *Toward a model of disordered eating tendencies and perfectionism among college women*. Presented at the annual meeting of the Society of Behavioral Medicine, Boston, MA, April 1988.
- Birnbaum, D., & Salovey, P. *The influence of mood on health cognitions*. Presented at the annual meeting of the Society of Behavioral Medicine, Boston, MA, April 1988.
- Salovey, P. *Affect-action sequences*. Presented at the Sixth International Conference on Motivation and Emotion, Kill Devil Hills, NC, June 1988.
- Gomberg-Kaufman, S., Salovey, P., & Mayer, J.D. *The process of mood introspection*. Presented at the annual meeting of the American Psychological Association, Atlanta, GA, August 1988.
- Salovey, P. *Styles of coping with social-comparison jealousy*. Presented at the annual convention of the American Psychological Association, Atlanta, GA, August 1988.
- Salovey, P. *Mood and self-relevant thought: Connecting affect and action*. Presented at the annual convention of the American Psychological Association, Atlanta, GA, August 1988.
- Lehman, A., & Salovey, P. *Psychotherapists' expectations for liked and disliked patients*. Presented at the annual meeting of the Eastern Psychological Association, Boston, MA, March 1989.
- Salovey, P. *Envy and jealousy: The importance of situational variables*. Presented at the Second Iowa Conference on Personal Relationships, Iowa City, IA, May 1989.
- Salovey, P. *Mood, self, and health*. Presented at the Second International Conference on the Self Control of Thought and Emotion, Kill Devil Hills, NC, June 1989.
- Salovey, P., Jobe, J.B., Willis, G.B., Sieber, W.J., van der Sleen, S., Turk, D.C., & Smith, A.F. *Response errors and bias in recall of chronic pain*. Presented at the annual meeting of the American Statistical Association, Alexandria, VA, August 1989.
- Salovey, P., Sieber, W.J., van der Sleen, S., Jobe, J.B., Willis, G.B., Smith, A.F., & Turk, D.C. *Factors that bias the recall of physical pain*. Presented at the annual convention of the American Psychological Association, New Orleans, LA, August 1989.

- Salovey, P. *Influence of emotion on the perception of physical sensations*. Presented at the annual meeting of the Eastern Psychological Association, Philadelphia, PA, April 1990.
- Goldman, S.L., Owen, M.T., Moore, B.S., & Salovey, P. *Familial influences on acute illness in infants: A longitudinal study*. Poster presented at the eleventh annual meeting of the Society of Behavioral Medicine, Chicago, IL, April 1990.
- Salovey, P. *Mood and self-focused attention*. Presented at the Seventh International Conference on Motivation and Emotion, Kill Devil Hills, NC, June 1990.
- Salovey, P. *Mood, self-focused attention, and self-complexity*. Presented at the annual meeting of the American Psychological Association, Boston, MA, August 1990.
- Sieber, W.J., Salovey, P., Jobe, J.B., & Willis, G.B. *Social cognition and reporting chronic pain episodes*. Presented at the annual meeting of the American Psychological Association, Boston, MA, August 1990.
- Salovey, P., Sieber, W.J., Willis, G.B., & Jobe, J.B. *Memory and pain: Clinical and cognitive issues*. Presented at the annual meeting of the American Pain Society, St. Louis, MO, October 1990.
- Salovey, P., Sieber, W.J., Jobe, J.B., & Willis, G.B. *A cognitive approach to the epidemiology of chronic pain*. Presented at the annual meeting of the American Public Health Association, New York, NY, October 1990.
- Salovey, P., Jobe, J.B., & Willis, G.B. *Assessing the validity of retrospective reports of physical pain on health surveys*. Presented at the ZUMA/SRL Conference on Autobiographical Memory and the Validity of Retrospective Reports, Allerton Park, IL, November 1990.
- Salovey, P., Sieber, W.J., Jobe, J.B., & Willis, G.B. *Factors that affect the recall of painful experiences on health surveys*. Presented at the International Conference on Measurement Errors in Surveys, Tucson, AZ, November 1990.
- Salovey, P. *The effect of emotions on judgment*. Presented at Tears, Cheers, and Fears: The Role of Emotions in Advertising, Marketing Science Institute, Fuqua School of Business, Duke University, Durham, NC, February 1991.
- Rothman, A.J., & Salovey, P. *Attributions of responsibility and persuasion: Women's attitudes about breast cancer and mammography*. Presented at the annual meeting of the Eastern Psychological Association, New York, NY, April 1991.
- Salovey, P. *Emotional intelligence and emotional control*. Presented at the third annual Nags Head Conference on Self Control of Thought and Emotion, Highland Beach, FL, May 1991.
- Salovey, P. *Emotional arousal and the perception of physical symptoms: Some new mind-body connections*. Presented at the special Society for Personality and Social Psychology Conference, "Nothing So Practical As A Good Theory," Washington, DC, June 1991.
- Beall, A.E., Barnes, M., & Salovey, P. *Emotional expression's influence on power, vulnerability, and likability in romantic relationships*. Presented at the annual convention of the American Psychological Society, Washington, DC, June 1991.
- Salovey, P. *Affective influences on health-related judgments*. Presented at the annual meeting of the Society for Experimental Social Psychology, Columbus, OH, October 1991.
- Salovey, P. *Self-definition in envy and jealousy*. Keynote address at the Mid-Atlantic Social Psychology Association, Charlottesville, VA, February 1992.

- Salovey, P., & Hsee, C.K. *Emodynamics: The physics of satisfaction*. Presented at the Tenth Nags Head Conference on Affect and Cognition, Highland Beach, FL, June 1992.
- Salovey, P. *Discussant: Affect, self, and cognition*. Presented at the Canadian Psychological Association, Quebec City, Quebec, June 1992.
- Salovey, P., & Palfai, T. *The influence of depression and elation on deductive and inductive reasoning*. Presented at the World Congress of Cognitive Therapy, University of Toronto, Ontario, June 1992.
- Salovey, P., Segal, Z., & Andersen, S. *Person schemas: Conceptual and measurement issues for clinical psychologists*. Presented at the World Congress of Cognitive Therapy, University of Toronto, Ontario, June 1992.
- Anderson, S., & Salovey, P. *Transference in interpersonal relations*. Presented at the World Congress of Cognitive Therapy, University of Toronto, Ontario, June 1992.
- Rothman, A.J., Salovey, P., Keough, K., Drake, C., & Antone, C. *Positively framed information facilitates performing preventive health behaviors*. Presented at the annual convention of the American Psychological Society, San Diego, CA, June 1992.
- Salovey, P., & Mayer, J.D. *Emotional intelligence and the measurement of attention to, clarity, and regulation of mood*. Presented at the joint meeting of the European Association of Experimental Social Psychology and the Society for Experimental Social Psychology, Leuven/Louvain-la-Neuve, Belgium, July 1992.
- Rothman, R.J., Niedenthal, P.M., & Salovey, P. *Is affect an implicit category?* Presented at the annual meeting of the International Society for Research on Emotions, Pittsburgh, PA, August 1992.
- Salovey, P. *Depressed mood in hypochondriasis*. Presented at the annual convention of the American Psychological Association, Washington, DC, August 1992.
- Moyer, A., Greener, S., Beauvais, J., & Salovey, P. *Accuracy of reported health research: Breast cancer and mammography*. Presented at the fourteenth annual scientific sessions of the Society for Behavior Medicine, San Francisco, CA, April 1993.
- Salovey, P. *Discussant: Self-regulation of mood and emotion*. Presented at the annual convention of the American Psychological Association, Toronto, Ontario, August 1993.
- Salovey, P., Banks, S.M., Greener, S., Rothman, A.J., Moyer, A., Epel, E., & Beauvais, J. *The effects of message framing on mammography utilization*. Paper presented at the fifteenth annual scientific sessions of the Society for Behavioral Medicine, Boston, MA, April 1994.
- Salovey, P. *Peer counseling: Then and now*. Paper presented at the annual convention of the American College Health Association. Atlanta, GA, May 1994.
- Moyer, A.E., Hojjat, M., & Salovey, P. *Attitudes toward cross-sex friendships*. Paper presented at the annual meeting of the International Network on Personal Relationships. Iowa City, IA, May 1994.
- DeSteno, D., & Salovey, P. *Mood state influences self-concept structure*. Paper presented at the sixth annual convention of the American Psychological Society. Washington, DC, July 1994.
- Salovey, P. *Where it hurts most: Social comparison, jealousy, envy, and self-concept*. Paper presented at the annual convention of the American Psychological Association, Los Angeles, CA, August 1994.
- Green, D.P., Salovey, P., & Goldman, S.L. *The bipolarity of mood is masked by measurement error*. Paper presented at the annual convention of the American Psychological Association, Los Angeles, CA, August 1994.

- Josephson, B.R., Singer, J.A., & Salovey, P. *Memory and the regulation of negative mood*. Paper presented at the annual meeting of the American Psychological Association, Los Angeles, CA, August, 1994.
- Salovey, P. *Emotional intelligence, rumination, and health*. Paper presented at the International Conference on Emotion, Disclosure, and Health, Taos, NM, August 1994.
- Moyer, A., & Salovey, P. *Social support in women undergoing different treatments for breast cancer*. Paper presented at the sixteenth annual scientific sessions of the Society for Behavioral Medicine, San Diego, CA, March 1995.
- DeSteno, D.A., & Salovey, P. *Evolutionary origins of sex-differences in jealousy? Questioning the "fitness" of the model*. Paper presented at the seventh annual convention of the American Psychological Society, New York, NY, June 1995.
- Salovey, P. *Remembering physical pain and other subjective experiences*. Paper presented at the joint meeting of the Society for Experimental Social Psychology and the European Association for Experimental Social Psychology, Washington, DC, October 1995.
- Salovey, P., & Rothman, A.J. *Message framing and cancer-related consumer behaviors*. Paper presented at the annual convention of the Association for Consumer Research, Minneapolis, MN, October 1995.
- Salovey, P., & Pronin, E. *Message framing and health promotion*. Paper presented at COTIM-95, Conference on Telecommunications and Information Markets. Newport, RI, November 1995.
- Martin, C., & Salovey, P. *Death attitudes and self-reported health-relevant behaviors*. Paper presented at the annual convention of the Society for Behavioral Medicine. Washington, DC, March 1996.
- DeSteno, D., & Salovey, P. *Dispositional and situational differences in the structure of the self-concept*. Paper presented at the annual conference of the Society for Experimental Social Psychology, Sturbridge, MA, October 1996.
- Rothman, A.J., Pronin, E., & Salovey, P. *The influence of prior concern on the persuasiveness of loss-framed messages about skin cancer*. Paper presented at the annual conference of the Society for Experimental Social Psychology, Sturbridge, MA, October 1996.
- Salovey, P. *Emotional intelligence: How feelings promote adaptive thinking and problem-solving*. Paper presented at the annual conference of the Educational Records Bureau. New York, NY, October 1996.
- Salovey, P. *The origins of emotional intelligence*. Paper presented at "Breaking the IQ Barrier," a conference sponsored by National Professional Resources, Lynnfield, MA, November 1996.
- Chin, D., Schonfeld, D.J., O'Hare, L.L., Mayne, S., Salovey, P., Showalter, D.R., & Cicchetti, D. *Children's developmental understanding of the causes of cancer*. Paper presented at the annual conference of the Ambulatory Pediatric Association, Washington, DC, March 1997.
- Pronin, E., Salovey, P., Detweiler, J., Bedell, B., Lemm, K., Zullo, J., & Rothman, A.J. *Gain versus loss framing in promoting sunscreen use among beach-goers*. Paper presented at the annual meeting of the Western Psychological Association, Seattle, WA, April 1997.
- Bedell, B., Detweiler, J.B., & Salovey, P. *The role of affect in health message framing*. Paper presented at the annual convention of the American Psychological Society, Washington, DC, May 1997.
- Detweiler, J.B., Bedell, B., Salovey, P., Pronin, E., Lemm, K.M., Zullo, J.M., & Rothman, A.J. *Message framing and sunscreen use: Gain-framed messages motivate beach-goers*. Paper presented at the annual convention of the American Psychological Society, Washington, DC, May 1997.

- Salovey, P. *Framing messages to promote healthy behavior: Basic Findings*. Paper presented at the Advertising, Consumer Psychology, and Health Conference, Columbus, OH, May 1997.
- Salovey, P. *Discussant: Emotion regulation in everyday life*. Paper presented at the annual convention of the American Psychological Society, Washington, DC, May 1997.
- Salovey, P. *Coping with emotional intelligence and its implications*. Paper presented at the annual convention of the American Psychological Society, Washington, DC, May 1997.
- Stroud, L.R., Glaser, J., & Salovey, P. *Judgments of a political candidate: The effects of partisanship and candidate emotionality*. Paper presented at the annual convention of the American Psychological Society, Washington, DC, May 1997.
- Salovey, P., Detweiler, J.B., & Bedell, B.T. *The framing of health messages*. Paper presented at the annual meeting of the Iowa State Health Cognition Group, Salem, MA, June 1997.
- Salovey, P. *Emotional intelligence: Another way to be smart?* Invited address presented at the annual convention of the American Psychological Association, Chicago, August 1997.
- Martino, S.C., Rothman, A.J., & Salovey, P. *Influence of message framing on different types of health behaviors*. Paper presented at the annual convention of the American Psychological Association, Chicago, August 1997.
- Salovey, P. *What is emotional intelligence?* Keynote address presented at the 21st biennial national/international conference of the Australian Council for Health, Physical Education, and Recreation, Adelaide, Australia, January 1998.
- Salovey, P. *Emotional intelligence and physical health: Mind and body*. Paper presented at the 21st biennial national/international conference of the Australian Council for Health, Physical Education, and Recreation, Adelaide, Australia, January 1998.
- Salovey, P. *Testing your emotional intelligence*. Paper presented at the 21st biennial national/international conference of the Australian Council for Health, Physical Education, and Recreation, Adelaide, Australia, January 1998.
- Feigenson, N., Park, J., & Salovey, P. *Effect of victim and defendant blameworthiness and outcome severity on attributions of responsibility and damage awards in comparative negligence cases*. Paper presented at the Biennial Conference of the American Psychology-Law Society, Redondo Beach, CA, March 1998.
- Martin, C., Alvarez-Franco, M., Matloff, E., Bale, A.E., & Salovey, P. *Effects of a counseling intervention on interest in genetic testing for melanoma predisposition: An expectancy-value approach*. Paper presented at the annual meeting of the Society for Behavioral Medicine, New Orleans, LA, March 1998.
- Stroud, L., Epel, E., Brownell, K., & Salovey, P. *The influence of adrenocortical reactivity on eating behavior after psychological challenge*. Paper presented at the annual meeting of the Society for Behavioral Medicine, New Orleans, LA, March 1998.
- McCarthy, D., Salovey, P., Banaji, M.R., Bedell, B.T., Carpenter, S.J., Park, J., & Truax, K. *The importance of elective group membership to undergraduate self-esteem*. Paper presented at the annual convention of the American Psychological Society, Washington, DC, May 1998.
- Schneider, T.R., Apanovitch, A.M., Zullo, J., McCarthy, D., Gardner, G., Rothman, A.J., & Salovey, P. *Maximizing low-income women's intentions to obtain a mammogram*. Paper presented at the annual convention of the American Psychological Society, Washington, DC, May 1998.

- Truax, K., Banaji, M.R., Salovey, P., Bedell, B., Carpenter, S., McCarthy, D., & Park, J. *The role of joining groups in psychological adaptation*. Paper presented at the annual convention of the American Psychological Society, Washington, DC, May 1998.
- Wegener, D., & Salovey, P. *On the need for theory-based applications: Persuasion theory and HIV prevention and detection*. Paper presented at the annual conference of the Society for the Scientific Study of Sexuality. Indianapolis, IN, June 1998.
- Stroud, L.R., Epel, E., Brownell, K.D., & Salovey, P. *Sex differences in adrenocortical reactivity: The importance of the gender relevance of the stressor*. Paper presented at the 29th Congress of the International Society of Psychoneuroendocrinology. Trier, Germany, August 1998.
- Moyer, A., & Salovey, P. *Patient participation in treatment decision making for breast cancer*. Paper presented at the annual convention of the American Psychological Association, San Francisco, CA, August 1998.
- Salovey, P., & Mayer, J.D. *Modeling and measuring emotional intelligence*. Paper presented at the annual convention of the American Psychological Association, San Francisco, CA, August 1998.
- Salovey, P. *Discussant: Integrating consciousness, personality, and clinical research -- Honoring Jerome L. Singer*. Paper presented at the annual convention of the American Psychological Association, San Francisco, CA, August 1998.
- Salovey, P., Bedell, B., & Detweiler, J. *Are the effects of message framing on health behaviors mediated by anticipated affect?* Paper presented at the 10th Conference of the International Society for Research on Emotions, Wuerzburg, Germany, August 1998.
- Salovey, P., & Apanovitch, A.M. *Communicating health information about cancer and AIDS*. Presented at the third annual Urban Health Lecture Series, Yale School of Medicine, New Haven, CT, October 1998.
- Salovey, P. *Emotional intelligence: Characterizing affective self-competencies*. Paper presented at the 3rd annual SESP Preconference on the Self, Lexington, KY, October 1998.
- Salovey, P., Bedell, B., & Detweiler, J. *Are the effects of message framing on health behaviors mediated by anticipated affect?* Paper presented at the annual meeting of the Society for Experimental Social Psychology, Lexington, KY, October 1998.
- Apanovitch, A.M., McCarthy, D., & Salovey, P. *Message framing and HIV testing in low-income women*. Presented at the 1999 CIRA AIDS Science Day Conference, New Haven, CT, April 1999.
- Bedell, B.T., Detweiler, J.B., Salovey, P., & Shin, M. *Non-explicit discord and emotional intelligence in conflict negotiation*. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL, April 1999.
- Woolery, A., Salovey, P., Epel, E., & Stroud, L. *Psychological and physiological indicators of characteristic beliefs about mood*. Paper presented at the annual meeting of the Eastern Psychological Association, Providence, RI, April 1999.
- Freitas, A.L., Salovey, P., Liberman, N., & Higgins, E.T. *Self-regulating in a timely fashion: A role of self-regulatory focus*. Paper presented at the annual meeting of the American Psychological Society, Denver, CO, June 1999.
- Stroud, L.R., Salovey, P., & Epel, E.S. *Sex differences in adrenocortical responses to achievement and interpersonal stress*. Paper presented at the annual meeting of the American Psychological Society, Denver, CO, June 1999.

- Salovey, P. Emotion intelligence and well-being: Another way to be smart? Keynote address to the second international conference on The (Non)Expression of Emotions in Health and Disease, Tilburg University, Tilburg, The Netherlands, June 1999.
- Stroud, L.R., Salovey, P., Woolery, A., & Epel, E.S. *Effective meta-mood skills are related to adaptive psychophysiological responses to chronic and acute stress*. Paper presented at the second international conference on The (Non)Expression of Emotions in Health and Disease, Tilburg University, Tilburg, The Netherlands, June 1999.
- Salovey, P. *What's new in emotional intelligence*. Invited address to the APA Teachers of Psychology in Secondary Schools. Presented at the annual meeting of the American Psychological Association, Boston, MA, August 1999.
- Salovey, P. *Motivating cancer prevention behaviors with appropriately framed messages*. Invited address, Presidential Miniconvention on Cancer, American Psychological Association, Boston, MA, August 1999.
- Salovey, P. *Advantages of emotional intelligence*. Paper presented at the annual meeting of the American Psychological Association, Boston, MA, August 1999.
- Schneider, T.R., Gardner, N., Pizarro, J., Rothman, A.J., & Salovey, P. *Effects of message framing and ethnic matching on mammography use*. Presented at the annual meeting of the American Psychological Association, Boston, MA, August 1999.
- Tangney, J.P., & Salovey, P. *Problematic social emotions: Shame, guilt, jealousy, and envy*. Paper presented at the annual meeting of the American Psychological Association, Boston, MA, August 1999.
- Woolery, A., & Salovey, P. Emotional intelligence and emotional disclosure. Paper presented at the annual meeting of the American Psychological Association, Boston, MA, August 1999.
- Apanovitch, A.M., McCarthy, D., & Salovey, P. *Gain-framed messages increase HIV-testing for promotion-oriented women*. Presented at the 1999 National HIV Prevention Conference, Atlanta, GA, August 1999.
- Apanovitch, A.M., McCarthy, D., & Salovey, P. *Message framing and HIV testing in low income women*. Presented at the 1999 National HIV Prevention Conference, Atlanta, GA, August 1999.
- Steward, W.T., Salovey, P., & Banaji, M.R. *Unconscious associations about gay men and AIDS: Effects on responses to framed messages*. Presented at the 1999 National HIV Prevention Conference, Atlanta, GA, August 1999.
- Salovey, P. *Motivating health behavior with message framing*. Presented at the 1999 meeting of the New England Social Psychology Association, Hanover, NH, October 1999.
- Salovey, P. *Emotional intelligence in Society: Context and validity*. Presented at the First International Conference of the Center for Interdisciplinary Research on Emotions, Haifa, Israel, November 1999.
- Freitas, A.L., Salovey, P., & Liberman, N. *How and why people seek feedback: Motive hierarchies in self-evaluation*. Presented at the first annual meeting of the Society for Personality and Social Psychology, Nashville, TN, February 2000.
- Salovey, P. *Influencing health behavior with properly framed messages*. Invited address presented at the 12th annual convention of the American Psychological Society, Miami Beach, FL, June 2000.
- Salovey, P. *Emotional intelligence is an intelligence*. Presented at the conference on Models of Intelligence for the Next Millennium, New Haven, CT, June 2000.

- Salovey, P., *Framing messages for cancer prevention*. Presented at the annual convention of the American Psychological Association, Washington, DC, August 2000.
- Salovey, P., Apanovitch, A.M., & McCarthy, D. *Do messages framed in particular ways motivate HIV testing among low-income women?* Presented at AIDS Science Day, New Haven, CT, September 2000.
- Salovey, P. *Communicating effectively about mammography: The power of psychologically framed messages*. Presented at Conference 2000: Factoring in Gender, New Haven, CT, September 2000.
- Pizarro, D. A., Detweiler-Bedell, B. T., Steward, W. T., Rivers, S. E., Wert, S. R., Mirch-Kretschmann, S. E., Detweiler-Bedell, J. B., & Salovey, P. *Remembering the past: An exploration of nostalgia*. Presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX, February 2001.
- Steward, W. T., Salovey, P., & Banaji, M. R. *Implicit associations, framing, and preference reversals*. Presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX, February 2001.
- Salovey, P. *Defining, measuring, and using emotional intelligence*. Invited address presented at the annual meeting of the Ontario Psychological Association, Toronto, ON, February 2001.
- Salovey, P. *Communication to promote decision making and behavior in cancer prevention and control*. Presented at the Behavioral Oncology and Cancer Communications (BOCC) Interest Group of the annual meeting of the American Society of Preventive Oncology, New York, NY, March 2001.
- Apanovitch, A.M., Salovey, P., & McCarthy, D. *Using message framing to motivate HIV testing among low-income, ethnic minority women*. Presented at the annual scientific sessions of the Society of Behavioral Medicine, Seattle, WA, March 2001.
- Salovey, P. *What can we learn from message framing in health psychology to increase patients' willingness to access prophylactic interventions once they have recovered?* Presented at the State of the Science of Relapse Prevention in Major Depression: A National Institute of Mental Health Workshop, Potomac, MD, May 2001.
- Salovey, P., Apanovitch, A. M., & McCarthy, D. *Framing persuasive messages to encourage HIV-testing*. Presented at the 9th International Conference, AIDS, Cancer, and Related Problems, St. Petersburg, Russia, May 2001.
- Devos-Comby, L., & Salovey, P. *Self-presentational concerns predict embarrassment related to condom acquisition*. Paper presented at the 13th Annual Meeting of the American Psychological Society, Toronto, ON, June 2001.
- Detweiler-Bedell, J., & Salovey, P. *Striving for happiness or fleeing from sadness? Motivating mood repair using differentially framed messages*. Presented at the World Congress of Behavioral and Cognitive Therapies, Vancouver, BC, July 2001.
- Lopes, P.N., Salovey, P., & Straus, R. *Emotional intelligence and personality in social interaction*. Paper presented at the Positive Psychology Summer Institute, Sea Ranch, CA, August 2001.
- Rivers, S. E., LaFrance, M., & Salovey, P. *More than words can say: Nonverbal behaviors during the disclosure of trauma*. Presented at the Positive Psychology Summit, Washington, DC, October 2001.
- Lopes, P. N., Salovey, P., & Straus, R. *Emotional intelligence and personality in social interaction*. Presented at the Positive Psychology Summit, Washington, DC, October 2001.
- Salovey, P. *Excellence in cancer communications: Psychologically tailoring CIS-delivered messages*. Presented at the 25th Anniversary meeting of the Cancer Information Service, Seattle, WA, October 2001.

- Campbell, H., Salovey, P., Pizarro, J., Mowad, L., & Leshne, R. *Developing Computer Proficiency Among Head Start Parents: A Digital Divide Pilot Project*. Presented at the 8th Biennial Symposium on Minorities, The Medically Underserved, and Cancer. International Cancer Council, Washington, DC, February 2002.
- Devos-Comby, L., & Salovey, P. *Obtaining condoms privately versus publicly: The impact of moral and social standards on embarrassment*. Presented at the annual meeting of the Society for Personality and Social Psychology, Savannah, GA, February 2002.
- Lopes, P.N., Salovey, P., Straus, R., & Barsade, S. *Emotional intelligence and personality: Discriminant and predictive validity*. Presented at the annual meeting of the Society for Personality and Social Psychology, Savannah, GA, February 2002.
- Mayer, J.D., Salovey, P., Caruso, D., & Sitarenios, G. *Measuring emotional intelligence with the MSCEIT V2.0*. Presented at the annual meeting of the Society for Personality and Social Psychology, Savannah, GA, February 2002.
- Mirch-Kretschmann, Brownell, K.D., Salovey, P., & Steward, W.T. *Framing of legal and diversity messages aimed at reducing discriminatory behavior*. Presented at the annual meeting of the Society for Personality and Social Psychology, Savannah, GA, February 2002.
- Pizarro, D., Uhlmann, E., & Salovey, P. *Asymmetries in judgments of moral blame and praise: The role of meta-desire*. Presented at the annual meeting of the Society for Personality and Social Psychology, Savannah, GA, February 2002.
- Rivers, S., LaFrance, M., & Salovey, P. *More than words can say: Gender differences in emotional expression during disclosure of trauma*. Presented at the annual meeting of the Society for Personality and Social Psychology, Savannah, GA, February 2002.
- Salovey, P., Apanovitch, A.M., & McCarthy, D. *Framing messages to encourage HIV testing*. Presented at the annual meeting of the Society for Personality and Social Psychology, Savannah, GA, February 2002.
- Steward, W., & Salovey, P. *Framing messages to influence support for public policies*. Presented at the annual meeting of the Society for Personality and Social Psychology, Savannah, GA, February 2002.
- Wert, S.R., & Salovey, P. *Egocentric bias in estimates of contribution to collaborative work within power-asymmetric dyads*. Presented at the annual meeting of the Society for Personality and Social Psychology, Savannah, GA, February 2002.
- Devos-Comby, L. & Salovey, P. *Condom embarrassment: Investigating its antecedents and consequences for STD prevention*. Presented at the 23rd Annual Meeting of the Society of Behavioral Medicine, Washington, DC, April 2002.
- Pizarro, J., Schneider, T. R., & Salovey, P. *Inaccurate self-reports of pap test utilization: One source of error*. Presented at the 23rd Annual Meeting of the Society of Behavioral Medicine, Washington, DC, April 2002.
- Rivers, S. E., Pizarro, D. A., Schneider, T. R., Pizarro, J., & Salovey, P. *The effects of message framing and behavior construal on Pap utilization in a community sample*. Presented at the 23rd Annual Meeting of the Society of Behavioral Medicine, Washington, DC, April 2002.
- Williams, P., Pizarro, J., Edlund, D., Moret, M., Mowad, L. & Salovey, P. *Incidental health education through Head Start computer training*. Presented at the 23rd Annual Meeting of the Society of Behavioral Medicine, Washington, DC, April 2002.

- Williams, P., Pizarro, J., Schneider, T., Mowad, L. & Salovey, P.. *Matching health messages to information-processing styles: Health locus of control and mammography utilization*. Presented at the annual meeting of the Society of Behavioral Medicine, Washington, DC, April 2002.
- Cote, S., Lopes, P.N., & Salovey, P. *Emotional intelligence, pleasant affect, and work group outcomes*. Presented at the 12th Conference of the International Society for Research on Emotion, Cuenca, Spain, July 2002.
- Fernandez-Berrocal, P., Extremera, N., Ramos, N., Salovey, P., & Vera, A. *Perceived emotional intelligence and cultural factors in the prediction of emotional adjustment*. Presented at the 12th Conference of the International Society for Research on Emotion, Cuenca, Spain, July 2002.
- Lopes, P.N., Schutz, A., Sellin, I., Nezlek, J.B., & Salovey, P. *Does emotional intelligence help us to interact with others?* Presented at the 12th Conference of the International Society for Research on Emotion, Cuenca, Spain, July 2002.
- Salovey, P. *Assessing emotional intelligence as a set of abilities using the MSCEIT*. Presented at the 110th annual convention of the American Psychological Association, Chicago, IL, August 2002.
- Salovey, P. *Framing messages to motivate health protective behavior*. Invited address presented at the 110th annual convention of the American Psychological Association, Chicago, IL, August 2002.
- Wallander, J.L., Weissberg, R., Rubin, M., & Salovey, P. *Can development of social-emotional competencies in childhood reduce risk for physical health problems across the life-span?* Presented at the 110th annual convention of the American Psychological Association, Chicago, IL, August 2002.
- Detweiler-Bedell, B., & Salovey, P. *Mood, self-focused attention, and perceived success*. Presented at the annual convention of the Society for Personality and Social Psychology, Los Angeles, CA, February 2003.
- Devos-Comby, L., McCarthy, D., Ferris, H., & Salovey, P. *Integrated Theory of Reasoned Action predicts later condom use among low-income inner-city women*. Presented at the annual convention of the Society for Personality and Social Psychology, Los Angeles, CA, February 2003.
- Freitas, A., Levy, S., & Salovey, P. *Construction action abstractly and blurring social distinctions: Implications for perceiving homogeneity among, but also empathizing with and helping, others*. Presented at the annual convention of the Society for Personality and Social Psychology, Los Angeles, CA, February 2003.
- Wert, S., & Salovey, P. *The self-enhancement and bond-building functions of negative gossip*. Presented at the annual convention of the Society for Personality and Social Psychology, Los Angeles, CA, February 2003.
- Williams-Piehot, P., Salovey, P., Pizarro, J., Schneider, T., & Mowad, L. *Matching health messages to information-processing styles for promoting mammography utilization*. Presented at the 24th Annual Meeting of the Society for Behavioral Medicine, Salt Lake City, UT, March 2003.
- Cox, A., Williams-Piehot, P., Navarro, S. Pizarro, J., Mowad, L., & Salovey, P. *Encouraging fruit and vegetable consumption through tailored communication*. Presented at the 24th Annual Meeting of the Society for Behavioral Medicine, Salt Lake City, UT, March 2003.
- Rivers, S., Williams-Piehot, P., & Salovey, P. *Facilitators and barriers to cancer screening: An examination of reasons for adherence and non-adherence*. Presented at the 24th Annual meeting of the Society of Behavioral Medicine, Salt Lake City, UT, March 2003.
- Williams-Piehot, P., Salovey, P., Pizarro, J., Schneider, T., & Mowad, L.. *Tailoring health communications to informational-processing styles for promoting mammography utilization*. Presented at the annual meeting of the American Society of Preventive Oncology in Philadelphia, PA, March 2003.

- Lopes, P. N., Salovey, P., & Beers, M. *Emotional intelligence and social competence, as viewed by self and peers*. Paper presented at annual meeting of the International Society for the Study of Individual Differences, Graz, Austria, July 2003.
- Salovey, P. *Emotional intelligence: What do we really know?* Paper presented at the 111th annual convention of the American Psychological Association, Toronto, Ontario, August 2003.
- Williams-Piehot, P., Cox, A., Navarro, S., Mowad, L., Garcia, S., Katulak, N. & Salovey, P. *Casting health messages in terms of personal responsibility or social responsibility for dietary behavior change*. Poster to be presented at the annual meeting of the Society of Behavioral Medicine, Baltimore, MD, March 2004.
- Irwin, K., Stockman, A., Rooholamini, S., Paranjape, R., Mawar, N., & Salovey, P. *Stigma and discrimination in HIV/AIDS patient care in a western India hospital*. Presented at AIDS Science Day, Yale University, New Haven, CT, April 2004.
- Kee, K.S., Green, M.F., Salovey, P., & Deng, B.H. *Emotional intelligence in schizophrenia: Preliminary findings*. Presented at the 13th meeting of the International Society for Research on Emotion, New York, NY, July 2004.
- Mawar, N., Irwin, K., Stockman, A., Pandit, A., Mahajan, U., Tripathy, S., Paranjape, R., & Salovey, P. *Understanding HIV/AIDS patient care in a government hospital serving rural populations in western India*. Presented at the International AIDS Conference, Bangkok, Thailand, July 2004.
- Salovey, P. *Emotional intelligence: Have we learned anything yet?* Presented at the 112th Annual Convention of the American Psychological Association, Honolulu, HI, August 2004.
- Salovey, P. *Innovation in health psychology: Multidisciplinary science to enhance individual health and community change*. Presented at the 113th Annual Convention of the American Psychological Association, Washington, DC, August 2005.
- Toll, B.A., Krishnan-Sarin, S., McKee, S.A., Salovey, P., & O'Malley, S.S. *Factor analysis of the Minnesota Nicotine Withdrawal Scale (MNWS)*. Presented at the 113th Annual Convention of the American Psychological Association, Washington, DC, August 2005.
- Omori, M., Brackett, M.A., & Salovey, P., *Risky behaviors and emotional intelligence among college students*. Presented at the 69th Annual Conference of Japanese Psychological Association, Tokyo, Japan, September 2005.
- Katulak, N., Latimer, A. E., Rivers, S., Mowad, L. & Salovey, P. *Predicting cancer survivors' intentions and likelihood of initiating a discussion about clinical trials with their physician*. Presented at the Association of Behavioral Science and Medical Education, San Diego, CA, October 2005.
- Toll, B. A., O'Malley, S. S., Katulak, N. A., Wu, R., Dubin, J., George, T. P., Latimer, A., Meandzija, B., Jatlow, P., Cooney, J. L., & Salovey, P. *Message framing for smoking cessation with bupropion: A randomized controlled trial*. Presented at the annual meeting of the Society for Research on Nicotine and Tobacco, Orlando, Florida, February 2006.
- Coté, S., Lopes, P. N., & Salovey, P. *Emotional intelligence and leadership emergence*. Presented at the meeting of the Society for Industrial and Organizational Psychology, Dallas, TX, May 2006.
- Gaines, S. O., Jr., Brackett, M. A., Cox, A., & Salovey, P. (with Akhand, R., Ansah, M., Bohan, K., Burnett P., Calvey, S., Chouman, S., Eden, E., Garcia, P., Gill, S., Kerr, C., Kukadia, N., Lewis, N., Mandalia, K., Meara, C., Palmer, K., Pamphlett, K., Pearson, L., Robertson, J., Rook, S., Shakoob, S., Wetzels, C., & Yearwood, R.) *Self-esteem and interpersonal resource exchange among heterosexual couples in the*

- United Kingdom*. Paper presented at the annual conference of the International Association for Relationship Research, Rethymno, Crete, Greece, July 2006.
- Brackett, M. A., Rivers, S., & Salovey, P. *The effects of emotion-based skills training on social, emotional, and academic competence in children*. Paper presented at the annual meeting of the International Society for Research on Emotions, Atlanta, GA, August 2006.
- Jackson, S.S., Mrema, I., & Salovey, P. *A qualitative analysis of male and female experiences of empowerment, gender, and HIV in Tanzania*. Paper presented at the XVI International AIDS Conference, Toronto, Ontario, August 2006.
- Latimer, A. E., Rench, T. A., Rivers, S. E., Katulak, N. A., Mowad, L. Z., & Salovey, P. *The efficacy of gain-framed messages for promoting physical activity: Implications for Canada's Physical Activity Guide*. Société Canadienne D'Apprentissage Psychomoteur et de Psychologie du Sport (SCAPPS), Halifax, Nova Scotia, November 2006.
- Yoo, S.H., & Salovey, P. *Emotional intelligence and response to frustration*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Memphis, TN, January 2007.
- Latimer, A., Cavallo, D., Duhig, A., Salovey, P., & Krishnan-Sarin, S. *A message makeover: An evaluation of framed smoking cessation videos for adolescents*. Paper presented at the annual meeting of the Society for Research on Nicotine and Tobacco, Austin, TX, February 2007.
- Toll, B. A., Leary, V., Wu, R., Salovey, P., Meandzija, B., & O'Malley, S.S. *Naltrexone augmentation of bupropion to stop smoking with less weight gain*. Paper presented at the annual meeting of the Society for Research on Nicotine and Tobacco, Austin, TX, February 2007.
- Salovey, P. *Emotional intelligence: The positive and negative impact of media attention*. Paper presented at the annual meeting of the Society for Experimental Social Psychology, Chicago, IL, October 2007.
- Yoo, S.H., Clark, M.S., & Salovey, P. *Responding to others' emotions*. Paper presented at the annual meeting of the Society for Social and Personality Psychology, Albuquerque, NM, February 2008.
- Shields, C., Latimer, A. E., & Salovey, P. *Medical doctors and certified fitness consultants as sources of physical-activity counseling: Examining perceptions of credibility and proxy efficacy*. Paper presented at the annual meeting of the International Society for Behavioral Nutrition and Physical Activity, Banff, Alberta, Canada, May 2008.
- Latimer, A.E., Rivers, S.E., Martinez S., & Salovey, P. *Not all messages are created equal: An integrated approach for message development*. Paper presented at Canadian Society for Psychomotor Learning and Sport Psychology, Canmore, Alberta, October 2008.
- Yoo, S.H., Clark, M.S., Salovey, P., & Lemay, E.P. *Evaluations of partners who express anger*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Tampa, FL, February 2009.
- Martinez, J., Pomery, E., Latimer, A., Rivers, S., Wallace, P., Domingo, S., Salovey, P. *Multilevel perspectives on the physical activity and diet needs of an urban medically underserved Latino population*. Paper presented at the annual meeting of the Society for Behavioral Medicine, Montreal, Canada, April 2009.
- Pomery, E.A., Latimer, A., Rivers, S., Wallace, P., Martinez, J., & Salovey, P. *The relation between regulatory focus orientation and exercise motives: A comparison of Hispanics vs. non-Hispanics*. Paper presented at the annual meeting of the Society for Behavioral Medicine, Montreal, Canada, April 2009.
- Barg, C. J., Latimer, A. E., Pomery, E. A., & Salovey, P. *Examining predictors of physical activity among low-active adults: An application of the health action process approach*. Société Canadienne D'Apprentissage Psychomoteur et de Psychologie du Sport (SCAPPS), Toronto, Ontario, October 2009.

- Cherkasskiy, L., & Salovey P. *Predicting self-control success and failure from the emotion goals to experience pride and pleasure*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV, February 2010.
- Pomery, E. A., Latimer, A., Rivers, S., Wallace, P., Martinez, J., Mowad, L., & Salovey, P. *Does this fit? Examining the role of regulatory fit in health messages to promote physical activity among active and less active adults*. Paper presented at annual meeting of the Society for Behavioral Medicine, Seattle, WA, April 2010.
- Martinez, J.L., Pomery, E.A., Latimer, A., Rivers, S., Wallace, P., Domingo, S., Salovey, P. *Message tailoring for health promotion among limited-literacy medically underserved adults*. Paper presented at annual meeting of the Society for Behavioral Medicine, Seattle, WA, April 2010.
- Cherkasskiy, L., & Salovey P. *Higher chronic emotion goal to experience pleasure predicts poorer Stroop task performance*. Paper presented at the annual meeting of the Association for Psychological Science, Boston, MA, May 2010.
- Menges, J.I., Landis, B., Spataro, S.E., & Salovey, P. *Choosing your battles wisely: Emotional intelligence and the leniency bias*. Paper presented at the annual meeting of the Academy of Management, Montreal, Quebec, August 2010.
- Balbo, L., Pomery, E., Gavard-Perret, M.L., & Salovey, P. *Message framing of health communications: Effect on pap exam attitude and intention*. Paper to be presented at the annual meeting of the Association for Consumer Research, Jacksonville, FL, October 2010.
- Pomery, E., Latimer, A., Rivers, S. & Salovey, P. *Comparing the BIS/BAS and the Regulatory Focus Questionnaire in a non-college student sample*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX, January 2011.
- Cherkasskiy, L., & Salovey, P. *The emotion goals to experience pride and pleasure predict self-control ability*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX, January 2011.
- Cherkasskiy, L., & Salovey, P. *Induced emotion goals to experience pride and pleasure predict self-control ability*. Paper presented at the annual meeting of the Association for Psychological Science, Washington, DC, May 2011.
- Brackett, M.A., Hagelskamp, C., Rivers, S.E., & Salovey, P. *Improving classroom quality with the RULER approach to social and emotional learning: Proximal and distal outcomes*. Paper presented at the annual conference for American Educational Research Association, San Francisco, CA, April 2013.
- Duncan, L.R., Latimer, A.E., Rivers, S.E., Martinez, J.L., Schmid, K., Pomery, E., & Salovey, P. *Not all messages are created equal: Toward an integrated approach to message development*. Paper presented at the annual meeting of the American Psychological Association, Toronto, ON, August 2015.

TEACHING ACTIVITIES

Undergraduate Courses Offered at Yale University

Psychology 110. Introduction to Psychology
Psychology 138. Psychology and Law
Psychology 435. Social and Clinical Perspectives on the Self
Yale College Seminar 250. Great Big Ideas

Graduate Courses Offered at Yale University

Psychology 656. Teaching Undergraduate Psychology
Psychology 665. Professional Issues in Personality/Social Psychology
Psychology 666. Health Cognition, Health Communication, and Health Behavior
Psychology 672. Social and Clinical Perspectives on the Self
Psychology 678. Social Learning Theory and Cognitive-Behavioral Intervention
Psychology 687. Psychology of Emotion
Psychology 710. Current Work in Social Psychology and Personality
Psychology 767. Research Topics in Emotion, Health, and Social Behavior

Other Teaching Positions

Visiting Instructor, Psychology, Connecticut College, New London, CT, 1985
Professor, Association of Yale Alumni, Alumni College Abroad, "Treasures of Central Europe" (Warsaw, Krakow, Budapest, Prague), 1996
Professor, Association of Yale Alumni, Alumni College Abroad, "East African Safari" (Kenya, Tanzania), 1999

Doctoral Dissertations Supervised

Adam K. Lehman, Ph.D., 1990
Martha S. Stretton, Ph.D., 1990
Ole (Frank) J. Damsgaard, Ph.D., 1993
Alexander J. Rothman, Ph.D., 1993
William J. Sieber, Ph.D., 1993
Tibor Palfai, Ph.D., 1994
Eliot Brenner, Ph.D., 1995
Anne Moyer, Ph.D., 1995
David DeSteno, Ph.D., 1996
Laura Stroud, Ph.D., 1999
Chloé D. Martin, Ph.D., 1999
Meghan Dunn, Ph.D., 2000
Jerusha Detweiler, Ph.D., 2001
Antonio Freitas, Ph.D., 2002
Wayne Steward, Ph.D., 2002
Brian Bedell, Ph.D., 2002
David Pizarro, Ph.D., 2002
Paulo Lopes, Ph.D., 2004
Sarah Wert, Ph.D., 2004
Susan Rivers, Ph.D., 2005
Victoria Brescoll, Ph.D., 2006
Seung Hee (Sydnie) Yoo, Ph.D., 2009 (jointly with M. Clark)
Alia Crum, Ph.D., 2012
Lillia Cherkisskiy, Ph.D., 2012

Post-Doctoral Scholars Sponsored

Jesus Sanz, 1993-95
Jeannie Pasacreata, 1997-99
Anne Marie Apanovitch, 1997-00
Tamera Schneider, 1997-00
Juliana Granskaya, 1999-00
Lorraine Devos-Comby, 2000-02
Marja Kokkonen, 2001
Pamela Williams-Piehotka, 2001-03
Marc Brackett, 2003-13
Magdalena Smieja, 2003
Young-Gun Ko, 2004-07
Amy Latimer, 2004-07
Mika Omori, 2004-05
Tanja Wranik, 2005-05
Susan David, 2006-11
Susan Rivers, 2006-13
Elizabeth Pomery, 2008-11
Lindsey Duncan, 2010-13
Kristen Underhill, 2013-16

Masters Theses Supervised

Alexandra Breslin, 1987
Deborah E. Birnbaum, 1988
Susan Goldman, 1989
Ole (Frank) Damsgaard, 1990
Tibor Palfai, 1990
Alexander Rothman, 1990
Carolyn Turvey, 1990
Eliot Brenner, 1991
Sara Banks, 1993
David DeSteno, 1993
Laura Stroud, 1994
John Glaser, 1995
Chloe D. Martin, 1995
Jerusha Detweiler, 1997
Brian Bedell, 1997
Antonio Freitas, 1999
Wayne Steward, 1999
Kitty Koo, 2001
Paolo Lopes, 2001
Susan Rivers, 2001
Sarah Wert, 2001
Lim How, 2002
Daisy Grewal, 2005
Seung Hee (Sydnie) Yoo, 2006
Lillia Cherkasskiy, 2010

CLINICAL AND CONSULTING ACTIVITIES

Clinical Positions

Director, The Bridge Peer Counseling Center, Stanford University, 1977-80.

Therapist, Pain Management Program, West Haven Veterans Administration Medical Center, West Haven, CT, 1981-83.

Therapist, Long Term Psychotherapy Clinic, Yale Center for Health Psychology, Yale University, 1981-83.

Therapist, Yale Psychological Services Clinic, Yale University, 1983-85.

Clinical Psychology Intern, West Haven Veterans Administration Medical Center, West Haven, CT, 1985-86, APA approved pre-doctoral internship with major specialization in health psychology and minor specialization in neuropsychology.

Consulting Psychologist, West Haven Veterans Administration Medical Center, West Haven, CT, 1986-95.

Licensed Psychologist, State of Connecticut, #001411, 1987-

Consulting

New Haven Teen Connection, New Haven, CT, 1984-89

Walden Student-to-Student Counseling, New Haven, CT, 1984-95

New England Community Environmental Education Project, Hartford, CT, 1985-88

Mental Health Benefits Corporation, North Haven, CT, 1986-88

United Community Services, Inc., Mental Health Clinic for Children and Families, Norwich, CT, 1986-89

West Haven V.A. Medical Center, Health Psychology Program, West Haven, CT, 1986-92

American Scientist Magazine, 1987-88

American Cancer Society, Wallingford, CT, 1988, 1994-98

International Flavors and Fragrances, New York, NY 1989-92

Mind Matters Seminars, Los Altos Hills, CA, 1993-98

Institute for CorTexT Research and Development, Los Altos Hills, CA 1993-98

The Distance Learning Network, Washington, DC, 1996

Mason & Geller, New York, NY, 1998

EQ-Japan, Tokyo, Japan, 1998-

Golden Mark, Warsaw, Poland, 2000

Lehman Brothers, 2006-08

HealthHonors, 2009-11

SERVICE

Yale University Service

President, Graduate-Professional Student Senate, Inc., Yale University, 1983-84
Association of Yale Alumni Board of Governors, Yale University, 1983-84
President's Council on Priorities and Planning, Yale University, 1983-85
Provost's Advisory Committee on Student Grievances, Yale University, 1983-85
Dean's Committee for the Investigation of Complaints of Sexual Harassment, The Graduate School of Arts and Sciences, Yale University, 1982-86
Fulbright Fellowship Selection Committee, Yale University, 1986-88
Mellon Fellowship in the Social Sciences Selection Committee, Yale University, 1987
Delegate, Assembly of the Association of Yale Alumni, 1988-91
Board of Advisors, Walden Student-to-Student Counseling, 1988-95
Speaker and Advisor, Minority Pre-Registration Orientation Program (PROP), 1988-90
Sponsor, Minority Summer Research Exchange Program (MSREP), 1989
Robert M. Leylan Fellowship Selection Committee, 1990-92
Prize Teaching Fellowship Selection Committee, 1990-91
Featured Speaker, Freshman Conference, 1991
Mellon Minority Student Fellowship Faculty Mentor, 1991-93
Yale College Admissions Committee, Faculty Reader, 1993
Faculty of Arts and Sciences Term Appointments Committee, 1993-95
Graduate School of Arts and Sciences Minority Recruitment Committee, 1993-95
Dorot Foundation Travel Grant Selection Committee, 1994-98
Chair, Graduate School of Arts and Sciences McDougal Student Center Planning Committee, 1994-96
Epidemiology and Public Health Search Committee, 1996
Executive Committee, Institution for Social and Policy Studies, 1996-2000
Chair, Director of Pedagogical Training Center Search Committee, 1997-98
Chair, Graduate Student Teaching in the Social Sciences Committee, 1997-98
Center for Teaching Fellow Training Advisory Committee, 1998-99
Library Phase II Renovation Committee, 1999-00
McDougal Graduate Student Center Advisory Committee, 1999-00
University Budget Committee, 2000-2002, 2003-
Provost's Standing Advisory and Appointments Committee for the Yale School of Nursing, 2000-2003
Committee on Yale College Education (Chair, Biomedical Education Subcommittee; Member, Steering Committee), 2001-2003
Provost's Standing Advisory and Appointments Committee for the Yale School of Management, 2002-2004

Department of Psychology Service

Graduate Student Recruitment Policy Committee, 1986-87
Subject Pool Committee, 1986-89, 1990-92, 1993-95, 1996-98
Graduate Admissions Committee, 1986-89, 1990-99
Committee on Teaching Load, 1987-88
Social Psychology Junior Faculty Search Committee, 1987-88
Committee on the Future of Social Psychology, 1987-88
Co-director, Computer-based Training Laboratory for the On-line Study of Social Interaction, 1987-99
Co-director and co-author, Personality/Social Psychology area NIMH training grant proposal, 1987-88
Teaching Fellow Appointment Committee, 1988-89, 1993-95, 1996-97
Chair, Nontenured Faculty Advisory Committee, 1988-89
Member, Psychology Department Executive Committee, 1988-89, 1998-2000
Chair, Committee on Licensure in Psychology, 1990-91
Director of Graduate Studies in Psychology, 1991, 1993-98
Cognitive Psychology Junior Faculty Search Committee, 1991-92
Chair, Graduate Student Advisory Committee, 1991, 1993-1998
Clinical Curriculum Committee, 1991-93

Department of Psychology Structure Committee, 1992-93
Chair, Social Psychology Junior Faculty Search Committee, 1992-93, 1993-94, 1997-98, 1998-99
Cognitive Psychology Senior Faculty Search Committee, 1993-94
Junior Faculty Fellowship Review Committee, 1994-95
Chair, Committee on the Dissertation Prospectus, 1994-95
Chair, Committee on a Terminal Masters Program in Psychology, 1994-95
Psychology/African-American Studies Faculty Search Committee, 1995-96
Developmental Psychology Senior Faculty Search Committee, 1996-98
Joint Women's Studies/Psychology Senior Faculty Search Committee, 1996-97
Committee to Review the Procedures for Considering Internal Candidates for Faculty Appointments, 1998
Chair, Committee to Consider a Joint Ph.D. Program with the School of Management, 1998-99
Chair, Social Psychology Senior Faculty Search Committee, 1998-2000, 2001-02, 2003-04
Committee on the Future of Experimental Psychology Committee, 1999
Chair, Department of Psychology Strategic Planning Committee, 1999-2000
Director of Undergraduate Studies in Psychology, 2000
Chair, Department of Psychology, 2000-03

Community Service

Co-captain, Cliff Street Block Watch, New Haven, CT, 1993-97
Management Team, Hamden-New Haven Special Olympics, 1994-97
Board of Directors, Yale Co-op Bookstore Association, New Haven, CT, 1994-98
Breast Cancer Committee, American Cancer Society, Connecticut Division, 1994-98
19th Ward Democratic Town Committee, New Haven, CT, 1994-98
Justice of the Peace, New Haven, CT, 1995-